



JOB DESCRIPTION: Market Analyst
JOB CODE: REP-MA
DEPARTMENT: Protein Markets
REPORTS TO: Chief Market Reporting Officer
TYPE: Full Time
DATE UPDATED: June 1, 2023

ABOUT

Mintec enables the world's largest food and manufacturing brands to implement more efficient and sustainable procurement strategies. We do this through our cutting-edge SaaS platform, Mintec Analytics, which delivers market prices and analysis for thousands of commodities, food ingredients and associated materials. Our data and tools empower our customers to understand prices better, analyze their spend, and negotiate with confidence.

Our continued success is a direct result of our talented employees. We continually seek exceptional people who embody our core values and who will ensure excellence is maintained in every engagement with our clients. As a people centric company, we invest in personal development supported by mentoring to enable our employees to reach their full potential. So if your passion to support clients is matched by a desire to continually learn and develop as part of a successful growing business then we would love to hear from you.

Urner Barry is the North American division of Mintec. For over 160 years, Urner Barry has empowered people that feed the world. We strive to be at the forefront of delivering market news, quotes, data, and analysis to influential players across the supply chain.

POSITION SUMMARY for Market Analyst

In an \$8 trillion annual market for agricultural commodities and food, Mintec occupies a unique position as data provider to many of the world's top manufacturers and retailers. These companies rely on our extensive pricing data to help their procurement professionals purchase raw materials smartly and improve profitability.

Working out of Toms River, NJ corporate office, the Urner Barry team has an opening for a **Market Analyst** that will be responsible for closely monitoring market and industry trends on specific protein markets and provide timely, accurate, objective findings in daily reports, prepare detailed analysis, and contribute to product development. The Market Analyst will specialize in market research, reporting, and the maintenance of pricing data sets.

The candidate will work for Urner Barry, the leader in agriculture price reporting. You will report prices and write value-added commentary on price action that is relied on by industry leading participants. This person will bring transparency to opaque markets.

ESSENTIAL FUNCTIONS for Market Analyst

- Collect, interpret, and communicate relevant data to key stakeholders in timely manner mainly through phone interviews.
- Analyze assigned protein markets, applying methodologies to report findings.
- Proficiency with market drivers in key commodity area including but not limited to supply statistics, demand drivers, price influencers.
- Ability to research and find relevant data in key commodity area.
- Understand the dynamics of supply, demand, price drivers, substitutes, and complements of their assigned market.
- Take ownership for quality and accuracy of data sets.
- Build and grow the number of industry contacts in the industrial sector that submit pricing data and insights using all means of communication including face-to-face meetings and networking.
- Write commentary, prepare reports (including supporting data), and make convincing market presentations.
- Professionally work with internal and external partners.



- Disseminate market information through a multitude of channels.
- Handle questions from contacts and the market about the dynamics of particular pricing, seeking guidance from your manager when inquiries are sensitive, to make our processes and judgement transparent to the market.
- Publishing Urner Barry Benchmark Prices and reports to an agreed schedule.

QUALIFICATIONS for Market Analyst

- Bachelor's Degree or Higher; Business, Finance, Economics, Statistics, Marketing, Journalism, or Communications, 3 years' experience at a Price Reporting Agency in similar role can be substituted for education requirement.
- Analytical thinker with the ability to assess market conditions and provide detailed statistical analysis.
- Strong technical background with Microsoft Excel, PowerPoint, and Word; SQL, and Access a plus.
- Advanced proficiency with Microsoft Excel a must.
- Demonstrates a high level of interpersonal skills to effectively communicate and present information to management, employees, and customers.
- Excellent analytical, problem resolution, negotiating and project management skills.
- Strong organizational skills and the ability to successfully manage multiple tasks and priorities to meet established and changing deadlines.
- Some travel required; potentially internationally.
- Public speaking experience.
- Bilingual/Spanish a plus.

COMPENSATION

- Base salary.
- PTO, Health, Life, Optical, Dental and Orthodontic Insurance, 401k w/ Match.

PERKS of WORKING at MINTEC

- Mintec is committed to offering employees flexible working post-pandemic and creating an environment where each employee can work in the manner that best supports their needs, the needs of their immediate team and that of our customers.
- This job will be based out of our Toms River office and employees will need to be able to come to the office at least 3 days per week.
- Employees are free to use the office facilities full time, or work from home the remaining 2 days per week.
- Initial probationary period of 90 days.

SUBMIT RESUME TO: Human Resources
Urner Barry Publications
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E-mail careers@mintecglobal.com

Urner Barry is an equal opportunity employer committed to providing equal employment opportunities without regard to race, color, religion, sex (including pregnancy), sexual orientation, age, national origin, disability, genetic information, veteran status, or any other classification protected by applicable law. Urner Barry will not tolerate harassment or discrimination based on any of these protected classifications. The Company aims to harness these differences to create a productive environment in which everybody feels valued, where their talents are being fully utilized, and in which organizational goals are met. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

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