

Posted: September 10, 2024

Expana regularly solicits feedback from stakeholders to ensure that our coverage reflects current trading conditions and practices. To improve market transparency and to provide stakeholders with meaningful information, Expana is requesting feedback on the following proposed additions to its seafood market methodology. In an effort to ensure the most complete market coverage of the most frequently negotiated items, and to help assure we have ample transactional data to allow for the most robust quotations possible, Expana intends to launch coverage of the following items:

- Icelandic whole salmon
- Icelandic whole salmon, boated
- Northeast Canadian whole salmon, LTL (less than truckload)
- West Coast Canadian whole salmon, LTL (less than truckload)
- Pollock, Alaska Single Freeze, PBO (Pin-bone Out)

This latest addition further expands Expana’s initiative to provide transparency in the seafood market. The proposed tables will be presented in the format below, with new items highlighted:

### FARM-RASIED SALMON, FRESH, WHOLEFISH

Truckload FOB	Truckload			Container Load							Boated Load	LTL Load
	NE	Seattle	L.A.	NE	Seattle	NE	NE	NE	NE	NE	NE	
	Northeast	West Coast	West Coast	Northeast, LTL	West Coast, LTL	Norway	Scotland	Faroe Islands	Chile	Iceland	Iceland	
4-6 lbs.	-	-	-	-	-	-	-	-	-	-	-	-
6-8 lbs.	-	-	-	-	-	3-4 kg.	-	-	-	-	-	-
8-10 lbs.	-	-	-	-	-	4/5 kg.	-	-	-	-	-	-
10-12 lbs.	-	-	-	-	-	5-6 kg.	-	-	-	-	-	-
12-14 lbs.	-	-	-	-	-	6-7 kg.	-	-	-	-	-	-
14-16 lbs.	-	-	-	-	-	7-8 kg.	-	-	-	-	-	-

### Processor Fish Blocks, \$/lb, LTL

#### FOB New England

- COD, Atlantic, Loinless
- COD, Pacific, Twice Frozen, Loinless
- SOLE, Yellowfin, Twice Frozen
- HADDOCK, Canada/Norway
- POLLOCK, Single Freeze
- POLLOCK, Alaska Single Freeze, Deep-skin
- POLLOCK, Imported, Twice Frozen
- POLLOCK, Alaska Minced
- POLLOCK, Alaska Single Freeze, PBO**

Stakeholders can provide input on the proposed changes during a comment period which will take place from September 10, 2024 to October 10, 2024, with intended coverage being initiated on October 15, 2024.

Comments will be published on Expana’s market reporting methodology page at [www.expanamarkets.com/our-methodology/market-announcements](http://www.expanamarkets.com/our-methodology/market-announcements).

For more information or to submit a comment, please email Janice Schreiber at [janice.schreiber@expanamarkets.com](mailto:janice.schreiber@expanamarkets.com) or 732-240-5330.